

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS**7(a) Loan Guaranties & 504 Debentures as of:****FY 2012****10/01/2011-7/31/2012****LENDER****#****\$**

1	BRANCH BK. & TR CO	58	\$13,284,700		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
2	WELLS FARGO BANK NATL ASSOC	45	\$15,907,700	1.	BRANCH BK. & TR CO	58	\$13,284,700
3	STELLARONE BANK	27	\$5,038,800	2.	WELLS FARGO BANK NATL ASSOC	45	\$15,907,700
4	SUNTRUST BANK	23	\$11,413,400	3.	STELLARONE BANK	27	\$5,038,800
5	MANUFACTURERS & TRADERS TR CO	22	\$2,171,800	4.	SUNTRUST BANK	23	\$11,413,400
6	UNION FIRST MARKET BANK	19	\$4,885,000	5.	MANUFACTURERS & TRADERS TR CO	22	\$2,171,800
7	TOWNEBANK	16	\$5,966,000				
8	SONABANK	13	\$8,630,000		COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
9	FULTON BANK NATL ASSOC	12	\$2,048,000	1.	CITIZENS BANK & TRUST CO.	10	\$256,200
10	CITIZENS BANK & TRUST CO.	10	\$256,200	2.	LIVE OAK BANKING COMPANY	9	\$6,522,000
11	LIVE OAK BANKING COMPANY	9	\$6,522,000	3.	COLONIAL VIRGINIA BANK	5	\$879,000
12	NAVY FCU	8	\$1,239,700	4.	NATL BK OF BLACKSBURG	5	\$155,000
13	FAUQUIER BANK	8	\$491,900	5.	BORREGO SPRINGS BANK, N.A.	3	\$910,000
14	FARMERS & MERCHANTS BANK	7	\$630,000				
15	SUPERIOR FINANCIAL GROUP, LLC	7	\$87,500		INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
16	TD BANK, NATIONAL ASSOCIATION	6	\$3,368,400	1.	STELLARONE BANK	27	\$5,038,800
17	UVA COMMUNITY CREDIT UNION	6	\$152,000	2.	SONABANK	13	\$8,630,000
18	COLONIAL VIRGINIA BANK	5	\$879,000	3.	FAUQUIER BANK	8	\$491,900
19	NATL BK OF BLACKSBURG	5	\$155,000	4.	FARMERS & MERCHANTS BANK	7	\$630,000
20	FIRST CHATHAM BANK	4	\$6,037,000	5.	FIRST CHATHAM BANK	4	\$6,037,000
21	FIRST FINANCIAL BANK	4	\$5,190,000				
22	FIRST-CITIZENS BK & TR CO	4	\$3,682,000		MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
23	ACCESS NATIONAL BANK	4	\$2,485,600	1.	BRANCH BK. & TR CO	58	\$13,284,700
24	CARDINAL BANK	4	\$585,000	2.	WELLS FARGO BANK NATL ASSOC	45	\$15,907,700
25	BAYPORT CREDIT UNION	4	\$381,500	3.	SUNTRUST BANK	23	\$11,413,400
26	HANA SMALL BUS. LENDING INC.	3	\$5,584,000	4.	MANUFACTURERS & TRADERS TR CO	22	\$2,171,800
27	FIRST WESTERN SBL, INC	3	\$2,842,000	5.	UNION FIRST MARKET BANK	19	\$4,885,000
28	UNITED BANK	3	\$1,453,000				
29	OLD POINT NATL BK OF PHOEBUS	3	\$1,079,000		CREDIT UNIONS	#	\$
30	BORREGO SPRINGS BANK, N.A.	3	\$910,000	1.	NAVY FCU	8	\$1,239,700
31	VIRGINIA PARTNERS BANK	3	\$697,000	2.	UVA COMMUNITY CREDIT UNION	6	\$152,000
32	BANK OF AMERICA NATL ASSOC	3	\$683,000	3.	BAYPORT CREDIT UNION	4	\$381,500
33	PEOPLES BANK OF VIRGINIA	3	\$500,000	4.	MID-ATLANTIC FCU	2	\$1,610,000
34	CELTIC BANK CORPORATION	2	\$4,310,000	5.	LANGLEY FCU	2	\$59,700
35	CBC NATIONAL BANK	2	\$2,613,000				
36	AMER BUS. LENDING INC.	2	\$2,064,700		CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
37	MID-ATLANTIC FCU	2	\$1,610,000	1.	BUSINESS FINANCE GROUP, INC.	39	\$27,036,000
38	SECURITY NATIONAL CAPITAL	2	\$1,502,000	2.	TIDEWATER BUS. FINANCING CORP	28	\$11,203,000
39	COMMUNITY BANK	2	\$1,279,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	12	\$6,132,000
40	VIRGINIA NATIONAL BANK	2	\$1,230,000	4.	CHESAPEAKE BUS. FINAN CORP	2	\$3,415,000
41	CITIZENS NATIONAL BANK	2	\$914,000	5.	REDC COMMUN CAP. GROUP INC.		
42	ALERA GROUP	2	\$902,000				
43	COMPASS BANK	2	\$755,000		504 - FIRST TRUST LENDERS (by Numbers)	#	\$
44	CORNERSTONEBANK	2	\$729,000	1.	TOWNEBANK	16	\$7,238,419
45	PNC BANK, NATIONAL ASSOCIATION	2	\$476,000	2.	STELLARONE BANK	10	\$3,428,362
46	PACIFIC CITY BANK	2	\$398,000	3.	BRANCH BK. & TR CO	7	\$8,932,000
47	BANCORP BANK	2	\$253,200	4.	UNION FIRST MARKET BANK	6	\$3,818,342
48	CORNERSTONE BANK NATL ASSOC	2	\$95,200	5.	SUNTRUST BANK	4	\$5,106,516
49	LANGLEY FCU	2	\$59,700				
50	SURREY BANK & TRUST	2	\$58,000				
51	CECIL BANK	1	\$3,700,000				
52	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000				
53	QUADRANT FINANCIAL, INC.	1	\$2,844,000				
54	NOAH BANK (Pennsylvania)	1	\$2,595,000				
55	WEST TOWN SAVINGS BANK	1	\$2,523,000				
56	JOHN MARSHALL BANK	1	\$2,056,000				
57	ESSEX BANK	1	\$1,370,000				
58	BUSINESS BANK	1	\$1,250,000				
59	COMMUNITY SOUTH BANK	1	\$1,224,000				
60	HANMI BANK	1	\$1,128,000				
61	ALLIANCE BANK CORPORATION	1	\$862,000				
62	FIRST CAPITAL BANK	1	\$718,000				
63	WILSHIRE STATE BANK	1	\$615,000				
64	MONUMENT BANK	1	\$585,000				
65	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000				
66	FARMERS BANK	1	\$568,000				
67	FIDELITY BANK	1	\$550,000				
68	CHESAPEAKE BANK	1	\$516,000				
69	FIRST BANK & TRUST COMPANY	1	\$500,000				
70	CAPITAL ONE BANK (USA), N.A.	1	\$362,000				
71	TRULIANT FCU	1	\$338,200				
72	SANDY SPRING BANK	1	\$312,500				
73	PARK VIEW FCU	1	\$250,000				
74	CITIZENS & FARMERS BANK	1	\$249,000				
75	LUMBEE GUARANTY BANK	1	\$200,000				
76	BLUE RIDGE BANK	1	\$188,000				
77	VIRGINIA HERITAGE BANK	1	\$150,000				
78	OAK VIEW NATIONAL BANK	1	\$133,000				
79	SIGNAL FINANCIAL FCU	1	\$124,500				
80	VALLEY BANK	1	\$86,000				
81	COMMUNITY TRUST BANK, INC.	1	\$60,000				
82	ABNB FCU	1	\$50,000				
83	VIRGINIA COMMERCE BANK	1	\$50,000				
84	BANK OF LANCASTER	1	\$20,000				
	TOTAL 7(a) & 504 LOANS	422	\$164,533,200				